

	Objective/Measure	Component		Weight	Rating System	Baseline Data		Target	
		Formula				2015	2016	2017	2018
	SM 4	Number of Alternative Distribution Centers in 10 Priority Provinces	Absolute Number	10%	(Actual / Target) x Weight	300	480	330	+ 370
	<b>SO 3</b>	<b>Sustain Client Satisfaction</b>							
	SM 5	Percentage of Satisfied Customers	Number of respondents who gave a rating of at least satisfactory/ Total number of respondents	5%	(Actual / Target) x Weight  0% = if less than 80%	Rating of 4.3	Rating of 4.2	n/a	90% of respondents gave a rating of at least Satisfactory
	SM 6	Number of Provinces for the Implementation of the Registration and Licensing Information System (RLIS)	Number of Provinces / Target	10%	(Actual / Target) x Weight	10		35	+ 41 Provincial Offices
		<b>Sub-total</b>		<b>45%</b>					
<b>FINANCIAL</b>	<b>SO 4</b>	<b>Improve Collection Efficiency</b>							
	SM 7	Collection of Trade Accounts Receivables	Amount of Collection from Trade Accounts Receivables / Total Trade Accounts Receivables	10%	(Actual / Target) x Weight  0% = if less than 90%	₱557 Million	₱286 Million	₱80 Million	100% of Trade Accounts Receivables Aged 3 Years and Below <sup>1</sup>

<sup>1</sup> Per NFA letter dated 05 April 2018, the Trade Accounts Receivables Aged 3 years and Below totals to ₱56,607,864.39.